

## MLS Area 5

## Residential Statistics



August 2021

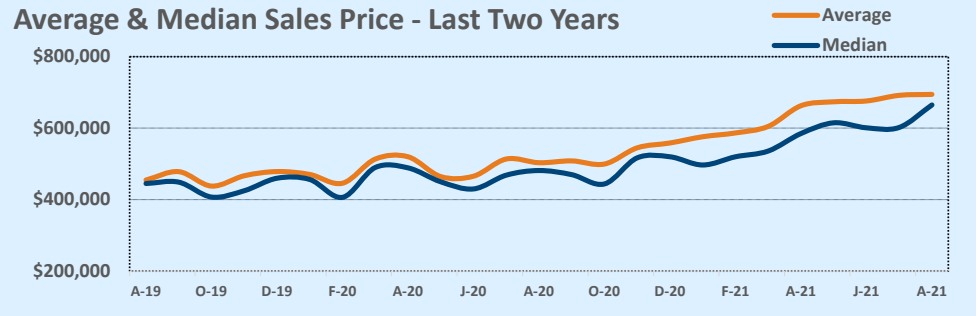
Listings	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
Single Family Sales	40	63	-36.5%	374	398	-6.0%
Condo/TH Sales	18	16	+12.5%	180	119	+51.3%
<b>Total Sales</b>	<b>58</b>	<b>79</b>	<b>-26.6%</b>	<b>554</b>	<b>517</b>	<b>+7.2%</b>
New Homes Only	13	11	+18.2%	119	143	-16.8%
Resale Only	45	68	-33.8%	435	374	+16.3%
Sales Volume	\$40,278,251	\$39,764,684	+1.3%	\$359,275,041	\$252,397,668	+42.3%
New Listings	85	99	-14.1%	684	725	-5.7%
Pending	10	78	-87.2%	20	536	-96.3%
Withdrawn	18	18	--	83	93	-10.8%
Expired	8	12	-33.3%	30	45	-33.3%
Months of Inventory	1.7	1.8	-2.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$686,658	\$504,887	+36.0%	\$619,014	\$493,167	+25.5%
List Price/SqFt	\$500	\$412	+21.3%	\$474	\$390	+21.5%
Sold Price	\$694,453	\$503,350	+38.0%	\$648,511	\$488,197	+32.8%
Sold Price/SqFt	\$508	\$411	+23.7%	\$495	\$386	+28.1%
Sold Price / Orig LP	100.9%	97.7%	+3.2%	104.4%	97.8%	+6.7%
Days on Market	27	30	-11.6%	25	33	-23.3%

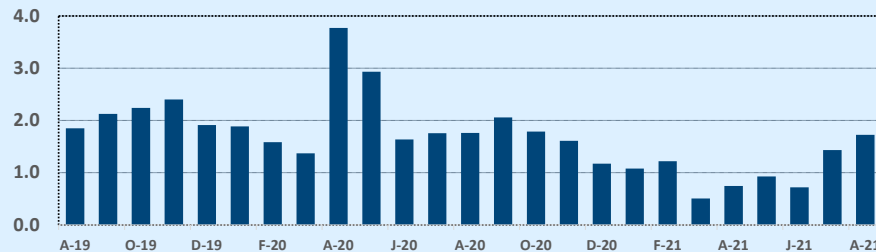
Median	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$637,500	\$474,500	+34.4%	\$550,000	\$460,000	+19.6%
List Price/SqFt	\$482	\$390	+23.5%	\$448	\$369	+21.3%
Sold Price	\$665,000	\$481,505	+38.1%	\$580,500	\$460,000	+26.2%
Sold Price/SqFt	\$497	\$394	+26.2%	\$470	\$369	+27.4%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	101.0%	99.0%	+2.0%
Days on Market	11	8	+37.5%	7	10	-30.0%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	1	32
\$150,000- \$199,999	--	1	35	4	1	35
\$200,000- \$249,999	--	--	--	2	4	88
\$250,000- \$299,999	--	--	--	9	12	82
\$300,000- \$349,999	1	1	17	21	24	36
\$350,000- \$399,999	5	5	15	48	38	22
\$400,000- \$449,999	6	4	21	57	51	37
\$450,000- \$499,999	4	6	19	66	54	31
\$500,000- \$549,999	12	1	--	60	52	20
\$550,000- \$599,999	10	7	22	64	55	18
\$600,000- \$699,999	15	9	19	114	83	21
\$700,000- \$799,999	10	7	11	77	57	14
\$800,000- \$899,999	5	4	17	57	38	11
\$900,000- \$999,999	5	4	7	32	33	15
\$1M - \$1.99M	12	9	82	67	46	40
\$2M - \$2.99M	--	--	--	4	5	10
\$3M+	--	--	--	1	--	--
<b>Totals</b>	<b>85</b>	<b>58</b>	<b>27</b>	<b>684</b>	<b>554</b>	<b>25</b>

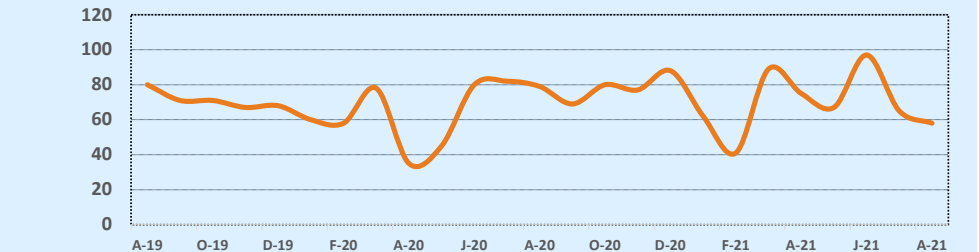
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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